



About

NEKCV (dba NEK Broadband and CVFiber) is a community-driven organization whose mission is to ensure high-speed broadband internet service is available to the most rural and underserved communities in the Northeast Kingdom and the Central Valley. Founded in 2020 as a Communications Union District, we began network construction in 2021. We're a small company of fewer than 30 employees, which means there's lots of room for growth and learning. Here at NEKCV we are committed to fostering an inclusive workplace where all employees feel welcomed, valued, and supported.

Telecom Field Sales Representative – NEKCV (dba NEK Broadband and CVFiber)

NEK Broadband and CVFiber are seeking seasonal and full-time Sales Representatives to conduct direct customer outreach throughout our 72-town service area across the Northeast Kingdom and Central Vermont. This role involves engaging with residents and businesses to promote broadband services and expand community connectivity.

Compensation includes a combination of hourly pay, daily rates, commission opportunities, and mileage reimbursement for personal vehicle use at the current State of Vermont reimbursement rate.

This is an excellent entry-level opportunity to gain experience in the telecommunications and broadband industry while developing customer service, sales, and community engagement skills.

Qualifications:

- Strong communication and interpersonal skills
- Comfortable speaking with community members and working independently
- Reliable transportation and willingness to travel within the service area (
- Positive attitude and willingness to learn
- No prior industry experience required; training provided

Application Process

nekc.org | [877-635-3423](tel:877-635-3423) | info@nekc.org | **PO Box 4012, St. Johnsbury, VT 05819**

NEKCV is a Communications Union District (CUD) delivering high-speed internet services to support economic growth, community development, and digital equity across the Northeast Kingdom and Central Vermont.



Interested candidates should submit a resume and cover letter outlining relevant experience and qualifications to careers@nekcvt.org

Equal Opportunity Employer

NEKCV is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

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