



CVFIBER ANNUAL REPORT 2023

Barre City	Five years ago, our communities came together to do something that we couldn't do individually – build a world class broadband network for the benefit of our neighbors and businesses. In 2023, the CVFiber Community Network has gone live with our first subscribers.
Barre Town	
Berlin	
Cabot	By the end of this year, CVFiber will have constructed nearly 200 miles of fiber making access to high-speed fiber internet available to more than 1,900 premises in parts of Calais, East Montpelier, Middlesex, Woodbury, and Worcester. Our internet service provider, Waitsfield Champlain Valley Telecom (WCVT) began connecting CVFiber subscribers in October. This year, CVFiber has also performed design and make-ready work in preparation for the 2024 construction season. Construction scheduled for 2024 will include constructing another 240 miles of fiber, bringing high-speed fiber internet access to an additional 2,100 premises, assuming funding is available.
Calais	
Duxbury	
East Montpelier	
Marshfield	
Middlesex	
Montpelier	
Moretown	
Northfield	
Orange	
Plainfield	CVFiber has been allocated Vermont Community Broadband Board (VCBB) construction grant funds totaling \$19,789,930 , of which \$18,147,253 has been received and is either expended or obligated. The remaining \$1,642,677 is reserved at the VCBB. In 2023, CVFiber received an additional \$120,000 in Town ARPA commitments bringing the total to \$863,000 in funding from individual town ARPA funds, which will be matched dollar-for-dollar by the VCBB providing a total of \$1.7 million to be spent in those contributing towns.
Roxbury	
Washington	
Waterbury	
Williamstown	
Woodbury	
Worcester	

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Connectivity is Just the Beginning

Barre City • Barre Town • Berlin • Cabot • Calais • Duxbury • East Montpelier • Marshfield • Middlesex • Montpelier • Moretown • Northfield • Orange • Plainfield • Roxbury • Waterbury • Washington • Williamstown • Woodbury • Worcester

These representatives and other community volunteers also serve on committees such as Communications, Finance, Operations and Policy.

The incubation period for the CVFiber Community Network is over. We now have a professionally run operation that includes an Executive Director, Operations Manager, and Community Relations Manager, with plans for a Finance Manager joining the team in early 2024.

As you are aware, CVFiber is prohibited from receiving any funds generated by a member community's taxing or assessment power. Therefore, in preparation for the 2024 construction season CVFiber is working with its municipal advisor, PFM, in pursuit of debt financing, with an expectation that CVFiber will be able to qualify for a portion of the state's \$229 million in federal BEAD grant funds at the end of 2024 or the beginning of 2025.

Thank you for your support. Thank you for your subscription to the CVFiber Community Network.

We are doing this – together.
Connectivity is only the beginning.

Jerry Diamantides
Jerry Diamantides
Chair, CVFiber

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CVFiber Year End Forecast & 2024 Budget

2-Oct-23

INCOME	YEF	2024
Grants	8,970,625	4,697,047
Revenues	92,296	862,276
Debt	0	5,000,000
Total	\$ 9,062,921	\$ 10,559,323

EXPENSES	YEF	2024
Administration		
Personnel	129,750	52,290
Accounting	12,102	57,162
Admin Services	950	43,050
Advertising	300	6,300
Audit	5,000	1,260
Consulting	52,500	87,150
Insurance	0	3,150
Legal	13,000	21,525
Licensing/fees/dues	15,147	34,965
Office Supplies	300	1,260
Website	1,200	5,040
Subtotal	\$ 230,249	\$ 313,152

Operations		
Administration	0	502,109
Installations	457,500	1,037,061
ISP Operations	15,753	206,354
Network Operations	5,671	74,288
Marketing	18,000	107,100
Utilities	1,300	6,649
Reporting	0	2,100
Website	10,925	40,950
Consulting	750	6,300
Maintenance	31,000	47,775
Pole Fees	5,000	96,138
Legal	1,000	10,500
Insurance	0	82,425
Licenses	0	29,054
Parts	5,000	52,500
Bank & Credit Card Fees	1,647	8,100
Bad Debt	500	3,500
Subtotal	\$ 554,047	\$ 2,315,002

CVFiber Year End Forecast & 2024 Budget		
Preconstruction		
Design Services	55,000	\$75,000
Make-Ready Services	17,500	\$205,275
Permits	0	\$15,000
Subtotal	\$ 72,500	\$ 295,275
Construction		
PM, CM,OSP	163,182	\$726,000
Fiber Construction: Labor	3,200,000	\$5,060,000
Materials	29,500	330,000
Warehouse	116,396	\$446,765
Insurance	0	\$27,500
Subtotal	\$ 3,509,078	\$ 6,590,265
Debt Service	\$ -	\$ 300,000
Reserves	\$ 4,697,047	\$ 745,629
Total Expenses	\$ 4,365,873	\$ 9,813,694
Total Income	\$ 9,062,921	\$ 10,559,323

CVFiber

Balance Sheet

As of September 30, 2023

	TOTAL	
	AS OF SEP 30, 2023	AS OF SEP 30, 2022 (PY)
ASSETS		
Current Assets		
Bank Accounts		
Checking - Lockbox M&T	899.42	
Checking - VSECU	7,356,449.49	2,683,867.58
Savings - VSECU	25.08	25.05
Total Bank Accounts	\$7,357,373.99	\$2,683,892.63
Accounts Receivable		
Accounts Receivable (A/R)	0.00	20,000.00
Total Accounts Receivable	\$0.00	\$20,000.00
Other Current Assets		
Inventory Asset	2,809,506.73	
Prepaid expenses	826,605.60	0.00
Total Other Current Assets	\$3,636,112.33	\$0.00
Total Current Assets	\$10,993,486.32	\$2,703,892.63
Fixed Assets		
Construction in Progress	2,811,310.13	175,055.50
Total Fixed Assets	\$2,811,310.13	\$175,055.50
TOTAL ASSETS	\$13,804,796.45	\$2,878,948.13
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)	108,525.50	113,080.77
Total Accounts Payable	\$108,525.50	\$113,080.77
Other Current Liabilities		
Deferred Revenue	6,332,162.02	0.00
Payroll wages and tax to pay		
Retirement benefits to pay	0.00	1,919.95
Total Payroll wages and tax to pay	0.00	1,919.95
Total Other Current Liabilities	\$6,332,162.02	\$1,919.95
Total Current Liabilities	\$6,440,687.52	\$115,000.72
Total Liabilities	\$6,440,687.52	\$115,000.72
Equity		
Retained Earnings	7,201,916.18	187,111.23
Net Income	162,192.75	2,576,836.18
Total Equity	\$7,364,108.93	\$2,763,947.41
TOTAL LIABILITIES AND EQUITY	\$13,804,796.45	\$2,878,948.13

CVFiber

Profit and Loss Comparison

January - September, 2023

	TOTAL	
	JAN - SEP, 2023	JAN - SEP, 2022 (PY)
Income		
Contributed income		
Donations directed by individuals		100.01
Total Contributed income		100.01
Income		
Grant Income	8,853,187.73	5,492,784.43
Town ARPA	120,000.00	420,000.00
Total Grant Income	8,973,187.73	5,912,784.43
Total Income	8,973,187.73	5,912,784.43
Investment income	1,495.82	
Other Income	36,783.00	
Patronage Dividend	38,808.24	
Service		
Subscriptions	99.00	
Total Service	99.00	
Total Income	\$9,050,373.79	\$5,912,884.44
GROSS PROFIT	\$9,050,373.79	\$5,912,884.44
Expenses		
Administration		
Accounting	41,320.66	41,000.00
Administrative Services	5,263.77	3,580.52
Advertising	1,285.60	13,896.00
Audit	36,500.00	
Consulting	11,987.50	
Insurance	68,964.86	32,079.22
Legal	7,632.10	1,468.00
Licensing/Fees/Dues	38,174.92	500.00
Office expenses		
Internet & TV services		73.23
Shipping & postage	29.79	
Software	59.50	12,824.82
Total Office expenses	89.29	12,898.05
Office supplies	3,398.61	
Officer Stipends		
Board Chair Stipend	12,500.00	
Clerk Stipend	5,000.00	
Treasurer Stipend	11,500.00	6,500.00
Total Officer Stipends	29,000.00	6,500.00
Staff		
Employees		
Cellphone Stipend	800.00	
Mileage	3,781.66	

	TOTAL	
	JAN - SEP, 2023	JAN - SEP, 2022 (PY)
Total Employees	4,581.66	
Payroll expenses	464.55	114.88
Employee retirement plan	3,976.16	
FICA tax	12,437.25	4,433.91
Health insurance	24,893.56	4,988.46
Salaries	155,234.52	57,304.51
Total Payroll expenses	197,006.04	66,841.76
Total Staff	201,587.70	66,841.76
Travel		2,913.05
Website	11,393.37	600.00
Total Administration	456,598.38	182,276.60
Construction		
Fiber Construction - Labor	849,358.50	
Materials	4,076,473.42	1,367,614.65
PM/CM/OSP	431,164.11	
Warehouse Ops	42,983.00	
Consulting	34,748.51	
Expenses	22,470.09	
Management	150,440.50	
Rent	54,900.00	9,400.00
Utilities	5,638.31	112.68
Total Warehouse Ops	311,180.41	9,512.68
Total Construction	5,668,176.44	1,377,127.33
Contract & professional fees		
Project Costs - Preparation		40,298.81
Total Contract & professional fees		40,298.81
Operations		
Administration	10.00	
Bank fees & service charges	2,425.30	44.62
Equipment		
Small Tools	4,474.58	
Total Equipment	4,474.58	
Gross Revenue Tax	500.00	
Marketing	59,508.19	3,500.00
Pole Licensing Fees	39,365.06	
Total Operations	106,283.13	3,544.62
Preconstruction		
Design Services	1,361,531.21	909,738.52
Make-Ready Services	1,295,591.88	384,546.88
Pole Inventory Services		421,199.50
Pole Services		17,316.00
Total Preconstruction	2,657,123.09	1,732,800.90
Total Expenses	\$8,888,181.04	\$3,336,048.26
NET OPERATING INCOME	\$162,192.75	\$2,576,836.18
NET INCOME	\$162,192.75	\$2,576,836.18