

## CVFiber 2021 Budget

<b>REVENUES</b>	
Loan proceeds	\$ 1,800,000.00
Grants	\$ 400,000.00
Donations	\$ 4,000.00
New customer deposits	\$ 11,750.00
Data revenue	\$ 57,000.00
Phone revenue	\$ 4,000.00
<b>Total Revenue</b>	<b>\$ 2,276,750.00</b>
<b>EXPENSES</b>	
Pre-construction engineering	\$ 177,000.00
Make ready surveys	\$ 12,500.00
Fiber construction cost	\$ 1,250,000.00
Equipment & spare parts	\$ 245,000.00
Pole attachment/quarterly fees	\$ 3,600.00
ODN Maintenance	\$ 9,000.00
VELCO mid-haul	\$ 2,800.00
ISP backhaul	\$ 4,000.00
Hardware & software support	\$ 3,200.00
Retail equipment COGS	\$ 14,000.00
Marketing	\$ 40,000.00
Insurance	\$ 18,000.00
Construction labor	\$ 142,500.00
Manager contract/salary	\$ 100,000.00
Legal	\$ 20,000.00
ISP/operations	\$ 110,000.00
Office costs	\$ 8,000.00
Bookkeeping/audit	\$ 20,500.00
Interest on loans	\$ 54,000.00
<b>Total Expenses</b>	<b>\$ 2,234,100.00</b>
<b>EBITDA</b>	<b>\$ 42,650.00</b>